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Agricultural Marketing Service

On April 7, 1999, the Hong Kong Department of Health an-
nounced that its Virus Unit recently had isolated a new strain of
influenza A virus (H9N2) from two patients. This was the first
time that the H9N2 virus, an avian influenza virus, had been
isolated from humans in Hong Kong.

New Strain of Bird Flu

U. S. Department of Agriculture

The retail market for live chickens dropped over 70 percent on April 8, the day after the bird flu news was released to the public. Hong Kong imports around 80,000 to 100,000 chickens from China every day. The wholesale price dropped 30 percent and the wholesale volume fell 30 percent. About 20,000 chickens were unsold in the wholesale market.

The bird flu incident in 1998 resulted in centralized slaughtering of ducks and geese. However, the slaughter of chickens is still allowed in various retail outlets due to the traditional diet habit of Chinese. Additionally, it would cause many people to lose jobs.

A centralized slaughter policy would benefit US poultry. When there are no live chickens available in the market, US poultry will become more competitive. At present, US poultry is disadvantaged because of the popularity of live chickens among local consumers, leaving US poultry totally absent from this niche market.

Source: USDA/Foreign Agricultural Service, Attache Report

Poultry Glut in European markets

Europe is in the midst of a poultry meat glut. Production has outpaced anticipated consumption increases while European Union production for 1998 grew by an estimated 2.5 percent last year, to 8.8 million metric tons. Of that, 6.1 million tons was chicken and the remainder was turkey. Chicken production increased by 2.2 percent and turkey output rose by 2.9 percent.

Demand only grew by 4 percent, far below the 12 percent producers had anticipated. Adding to the problem, France's poultry export volume declined for the first time in 20 years, mostly because of the Russian economic situation. Consignments to Russia fell by 63 percent for the year. France also had a decline in sales of 7.8 percent within the EU. Ample supplies of pork are also pressuring poultry producers, and has fueled increasing competition, forcing prices down. Many of the major European players have been to cut back production.

Source: USAPEEC

1998-1999 JAPANESE FROZEN BROILER IMPORTS (IN TONS)							
Month	United	China	Brazil	Thailand	Total		
	States						
1998							
January	8,398	14,328	6,066	8,744	37,536		
To-Date	8,398	14,328	6,066	8,744	37,536		
1999							
January	6,554	15,060	8,078	11,662	41,354		
To-Date	6,554	15,060	8,078	11,662	41,354		
Source: A	ALIC Monthl	y Statistics					

Poultry Programs

More Poultry Processed in Germany

Total output from processing plants in Germany which slaughter more than 2000 birds/month amounted to 681,000t last year or 6% more than in 1997. Broiler production rose by 6% to 364,600t from 343,700t, while the output of turkeys and guinea fowl went up by 5.3% from 236,500t to 249,100t. However, hatchery figures for the year indicate that broiler chick placements rose by 3.1% last year, while the placements for January 1999 point to fewer broilers but more turkeys than a year earlier, a trend which the German statistical organization ZMP considers will continue.

Source: WATTNET Home Page/Agra Europe

Top Poultry Meat Processors in Europe

In 1998, Doux held its position as the leading poultry meat processor in Europe with a 7% market share from its plants in France, Germany and Spain. Another French company, Bourgoin held on to the number two spot with a 5% share. Further expansion in the UK by Grampian enabled this company to jump from seventh position to third with a 4% stake. Joint third was Italy's AIA. Hillsdown, with plants in the UK and the Netherlands, came next with a 3% share of the market. The remaining companies all claimed, in broad terms, a 2% market share. They were: Unicopa in France, Pingo/Sada (Nutreco) with plants in the Netherlands, Belgium and Spain, LDC (France), Lohmann-Wesjohann (Germany) and Storteboom Netherlands), according to the Dutch Product Boards.

Source: WATTNET Home Page/Dutch Product Boards

USDA Accepts Bids Under EEP for Frozen Poultry

The Export Enhancement Program (EEP) has accepted two bids from an exporter for frozen poultry to Middle East Countries. On April 8, an award of 300 mt of frozen poultry, to be delivered April 8-October 7, and on April 9 an award of 1,700 mt for delivery April 9-October 8, were awarded to American Manufacturing & Marketing Assn. The bonus was \$556 per mt. The Middle East Countries remaining EEP balance is 16,664 mt.

Source: USDA/Foreign Agricultural Service Press Releases

U.S. Exports to Canada, in Pounds (000) (Preliminary)				LIVE POULTRY SLTRD PRELIMINARY	UNDER INSPE	CTION W	//E 10-Apr-99	
	Ending April		, ,	رو r-To-Date	U.S. FOWL SLAUG	LITEDED DOM	ESTICALI	V (000'S)
Туре	1999	1998 /1	1999	1998	0.3. I OWE SEADO	LIGHT	HEAVY	TOTAL
Liquid	402	614	3,736	3,536		HENS	HENS	HENS
Frozen	0	0	6	50	HEAD	2,098	1,318	3,416
Dried	27	0	174	170	LAST WEEK	2,271	1,345	3,616
Total	429	614	3,916	3,756	SAME WEEK YR AGO	2,317	1,225	3,542
	rom Canada,	in Pounds (-,	TO-DATE/1999	30,103	18,616	48,719
	c Ending April			r-To-Date	TO-DATE/1998	28,204	17,353	45,557
Гуре	1999	1998 /1	1999	1998			,	,
_iquid	95	57	1,173	1,200	U.S. FOWL S	SLAUGHTERED	IN CANA	DA
- rozen	3	0	85	99		LIGHT	HEAVY	TOTAL
Oried	0	0	10	13		HENS	HENS	HENS
Γotal	98	57	1,268	1,312	HEAD	571	0	571
nspected Shel	ll Eggs		•	·	LAST WEEK	462	4	466
	o Canada, In 🤅	30-Dozen Ca	ases (Prelimi	nary)	SAME WEEK YR AGO	463	0	463
	Ending April			ar-To-Date	TO-DATE/1999	6,887	114	7,001
	1999	1998 /1	1999	1998	TO-DATE/1998	7,671	112	7,783
Jumbo	11	81	127	109	SOURCE: AGRICULTUR			
Extra Large	150	4,367	7,077	9,272	DIV.	•		
Large	2,132	2,494	24,820	22,541	TOTAL U.S. FOWL SLA	UGHTERED IN	THE U.S.	AND
Medium	825	2,439	12,176	13,884	CANADA			
Ungraded	10,910	7,710	72,199	40,087		LIGHT	HEAVY	TOTAL
Misc	0	720	900	1,710		HENS	HENS	HENS
Total	14,028	17,811	117,299	87,603	HEAD	2,669	1,318	3,987
1 Comparable	Week, to-date	figures may	not total due	to	LAST WEEK	2,733	1,349	4,082
ounding.					SAME WEEK YR AGO	2,780	1,225	4,005
Source: USDA	/AMS Poultry F	Programs, Ma	arket News Br	anch in	TO-DATE/1999	36,990	18,730	55,720
cooperation wi	th Agriculture (Canada, Pou	Iltry Developm	nent	TO-DATE/1998	35,875	17,465	53,340
	RATED CHICKE OLUMES, CEN WEEKS.	EN IN TRUC	UND FOR DE April 1	ESS THAN	CALLY SEPARATED CH TRUCKLOT VOLUMES, WITHIN TWO WEEKS.		CKLOT AN DUND FOR A	D LESS THAN
		DZEN		ESH		FROZEN		-FRESH
FAT		ELIVERED		ELIVERED	FAT FOB	DELIVERED	FOB	DELIVERED
CONTENT	DOCK		DOCK		CONTENT DOCK	(DOCK	.
15% OR LESS	3				15% OR LESS			
RANGE	-	-	-	-	RANGE 14.00-16.00	16.00	17.00	
WTD AVERAG	E				WTD AVERAGE 15.02	16.00	17.00	
0 pounds, this	includes 0 pou	inds for expo	ort shipment.		1,094,500 pounds, this ir shipment.	ncludes 250,000	pounds fo	r export
<u>C</u> I 15% OR LESS	HICKEN PRICE	ES, WITH AI	DDED SKIN			RICES, WITH A	DDED SK	<u>IN</u>
RANGE	•	1 /	4.00-15.00	11.00	RANGE -	14.50	13.50	16.00
WTD AVERAG	- -	- 1-	14.20	11.00	WTD AVERAGE	14.50	13.50	
_	ds, this include:	s 0 pounds f			160,800 pounds, this inc			
	00 17 75	-	7 50 12 00 12	00 12 50	15 20%			
WTD AVERAG	.00-17.75	- /	7.50-13.00 12 9.86	12.36	15-20% RANGE 12.00	14.00	0.50-12.20	12.50-14.00
	nds, this includ	lac 110 000			WTD AVERAGE 12.00	14.00	11.92	
-	rius, iriis Iriciuc	100 440,000	pourius ioi e	whoir 2006-	1,597,000 pounds, this ir			
ment. 20% OR MOR	F				20% OR MORE	iciaaes o hoana	a ioi expoi	t stilbitietti.
20% OR MOR RANGE	-				RANGE -	_		
KANGE WTD AVERAG	- 1	-	-	-	WTD AVERAGE	-		-
0 pounds, this		inde for over	ort chinmont		0 pounds, this includes 0	nounds for eyn	ort chinmo	nt
				II IN I/O	* INCLUDES THE FOLL			

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* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA,

MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS,

KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

APRIL 16, 1999

Undertone and demand continuing to show some signs of improvement on mechanically separated turkey, however, offerings continue tobe readily available. Thigh meat trade sentiment mixed with some indicating strength while others hear of people willing to negotiate, mostly steady. Fresh tom breast meat offerings available with instances of improved activity noted. Domestic bulk parts demand light to fair. For domestic: Grade A 8-10 lb. breasts (5 loads) 103, fresh destrapped tenderloins (1 load) 159 cents delivered. For export: Grade A 8-10 lb. breasts (1 load, -12 months) 95 cents delivered.

FRIDAY,	APRIL	16. 1	999
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THIGH MEAT - FROZEN

EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME
DRUMSTICKS, TOMS		W	16.25	208	16.17	(000) 312
WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM	18.00		18.00	208	18.00	416
TAILS MECHANICALLY SEPARATED 2/	17.50-20.00	W	18.13 13.33	208 240	18.63 13.33	304 240
THIGH MEAT - FROZEN	42.00-44.00		42.79	264	42.92	964
THURSDAY, APRIL 15, 1999 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS		W	16.25	` 208		
WINGS FULL-CUT - TOMS		R	24.00	30		
WINGS, V-TYPE, TOM		W	18.00	208		
TAILS		W	19.71	96		
MECHANICALLY SEPARATED 2/		W	13.33	240		
THIGH MEAT - FROZEN		W	42.36	448		
WEDNESDAY, APRIL 14, 1999 EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
EXPORT TRADING	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS	16.25	CODE II	16.25	208		
WINGS FULL-CUT - TOMS	10.20	R	24.00	30		
WINGS, V-TYPE, TOM	18.00		18.00	208		
TAILS	16.50-22.00		19.71	96		
MECHANICALLY SEPARATED 2/	13.00-15.00		13.33	240		
THIGH MEAT - FROZEN	41.25-44.00		42.36	448		
TUESDAY, APRIL 13, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS		M	16.00	104		
WINGS FULL-CUT - TOMS		R	24.00	30		
WINGS, V-TYPE, TOM		F	18.50	728		
TAILS		R	22.50	80		
MECHANICALLY SEPARATED 2/	44.50	R	13.00	160		
THIGH MEAT - FROZEN	44.50		44.50	104		
MONDAY, APRIL 12, 1999 EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS	16.00		16.00	104		
WINGS FULL-CUT - TOMS		R	24.00	30		
WINGS, V-TYPE, TOM		F	18.50	728		
TAILS		R	22.50	80		
MECHANICALLY SEPARATED 2/		R	13.00	160		

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

43.73

148

43.00-44.00

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